



# CONNECOR INVESTMENTS

Connecor is a business transfer agency providing expert transaction management to private businesses and companies during the transition period when the ownership of a business or company changes hands.

Our company offers services to assist business owners to plan for their exit and to help future owners finding and entering a business. We have developed proven business exit and entry strategies to facilitate the transition of the ownership of a company or business. We help our clients define their objectives and identify the best alternatives based on their goals and targets.

You focus on the business, we focus on the deal.

## WE DEAL WITH:

### EXISTING BUSINESS OWNERS

Connecor helps business owners to define and implement their exit strategies. An exit strategy is a comprehensive road map that helps owners to successfully leave their privately held business. An exit strategy asks and answers all the critical questions that business owners and their advisors must consider when the time has come to exit the company.

### FUTURE BUSINESS OWNERS AND INVESTORS

Connecor assists future owners (buyers or new investors in the case of a business, or family members in a succession) during the transfer period (entry strategy). We make the transfer of ownership as smooth as possible and allow current and future owners to focus on the business itself, by overseeing all the necessary steps to realize the transfer.

Business buyers have several other options instead of buying, such as starting from scratch, joint-ventures or corporations, licensing or franchising.

## OUR CORE SERVICES INCLUDE:

### PLANNING YOUR BUSINESS ENTRY/EXIT STRATEGY

We believe planning how you exit your business is just as important as how you start it. We help the current business owners successfully plan and execute a transfer of, or exit from, their business or business assets by finding new owners (successors, MBI/MBO, buyers or investors) and secure the maximum benefit from a succession, merger, sale or orderly liquidation of assets.

We help future owners by finding the appropriate company, business or assets for them, that allow them to realize their goal of entering a new market, increase their market share or improve on their current commercial activities.

Together with financial and legal experts, we will develop a tailor made solution to ensure the transaction is facilitated in the most tax efficient manner. We will draw up the necessary contracts and protect all parties involved against unforeseen events, future claims and contingencies.

### M&A, BUSINESS BROKERAGE

When selling a business is the best exit strategy, we offer a professional representation in that process. Selling your business is a complicated process. The time required to successfully complete this process is directly related to the complexity of the business as well as the circumstances underlying your decision to exit the business.



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